



SOCIETY FOR FAMILY HEALTH NIGERIA

INVITATION TO BID FOR THE SELECTION OF COMMUNITY BASED ORGANISATIONS (CBOs) FOR PROGRAMMING WITH KEY POPULATION IN **KANO** STATE

Society for Family Health (SFH) was incorporated in 1985 and is one of the foremost Non-Governmental Organisations (NGOs), that provide support to the Nigerian government in key areas of public health: HIV&AIDS prevention, social services, family planning and maternal & child health (malaria, water and sanitation, and diarrhoea control).

SFH is a Sub-Recipient (SR) to FHI360 as Principal Recipient (PR), under the Global Fund National Aligned HIV/AIDS Initiative (NAHI) Grant which runs from January 1, 2021, to September 30, 2023. The goal of the grant would be achieved through the provision of Comprehensive Community-based HIV Service Package which includes; prevention, care and support, referrals, and linkages to treatment services in the One-Stop-Shop (OSS). The grant is also aimed at supporting community and institutional system strengthening through the identification and capacity building of Key Population (KP)-Led Community-Based Organizations (CBOs), for effective programming. The grant would be implemented in seven (7) States namely: Abia, Gombe, Kaduna, Kano, Kwara, Oyo and Plateau. The grant would require the services of one FSW-led CBO, one MSM-led CBO, and one PWID-led CBO per State.

Objective of service: The overall NAHI goal is to reduce the incidence of new HIV infections, mortality, and morbidity due to HIV/AIDS in Nigeria (with focus on key and vulnerable populations).

CBO Activity Summary:

- Carry out Community level validation of mapped sites and size estimation at KP hotspots.
- Implement KP programmes in line with the national prevention strategy.
- Stakeholder Engagement Process: to identify and collaborate with community stakeholders, influencers, and opinion leaders to advocate for support and ownership of the community intervention.
- Engagement of Community Facilitators (CF) and Outreach Workers (ORW) for provision of HIV Testing Services.
- Supervise and Mentor Community Facilitators (CF) and Outreach Workers (ORWs) on provision of HIV Testing Services.
- Coordinate Interpersonal Communication (IPC) Outreaches.
- Promote, provide, and distribute male and female condoms and lubricants.
- Conduct monthly review meetings at community level for ORWs and CFs, to provide updates on outreaches conducted and map out plans for the following month.
- Mobilize and conduct targeted Mobile HIV Testing Services focusing on Key Population communities.
- Carry out immediate accompanied linkage and referral to treatment for HIV, STI, TB and other services.
- Initiate same day - same site commencement of Anti-Retroviral Therapy - ART (test and treat) for positive KPs through accompanied referral to the One-Stop-Shop (OSS).
- Conduct Adherence Counselling and Partner Notification Services for the Key Population.
- Active engagement with law enforcement agencies on the interpretation and enforcement of laws as it relates to access to health regardless of sexual orientation and gender identity.
- Liaise with State Gender and Human Rights Response Teams to tackle cases of Human Rights Violations and Arrests against KPs.
- Collaborate and engage with SACA, SMOH, LACA and other State actors periodically.
- Mobilize communities for outreaches by the OSS to provide ART and PrEP services to the KP communities.

In line with achieving the major objective for this intent, SFH invites interested and reputable **MSM and FSW led** organisations (with proven expertise and experience in carrying out HIV/AIDS activities among the **FSW and MSM** population) to bid for this service in Kano State.

This Invitation to Bid is in two (2) stages; Pre-qualification and Request for Application stages (as described in A & B below).

A: Pre-qualification Stage - Eligibility Criteria

To be eligible for consideration, interested organisations must provide the following details:

- Certificate of incorporation (CAC) or LGA/State Registration with evidence of certificate.
- Tax Clearance Certificate for 2018, 2019 and 2020.
- Most recent audited account/financial statement (i.e. for 2018, 2019 and 2020) or certified annual financial report.
- Evidence of previous similar job done among KPs in the State for the past three (3) years (must include any or all of the following: Service agreements/contracts, Award Letters, Memorandum of Understanding, evidence of completion of service, etc)
- Must have presence/activities in the State.

Submission of pre-qualification documents:

- All pre-qualification documents (as listed above) MUST be sent electronically to efnahi-preqcbokano@sfnigeria.org; which is the designated email address set up to receive **only** the pre-qualification submissions for Kano State
- **All submissions MUST not exceed a maximum email size of 10MB; as your application may be automatically rejected by the system if it exceeds the stipulated email size.**
- Submissions via the email Must be made on or before **5.00pm GMT +1 (Nigerian time) on the 4th of March, 2022**
- The subject of your email MUST be titled as follows – **'PREQ-GFHIV-CBO-SFH-KANO'**.
- **Any email received without this subject title will not be considered.**
- **Any submission received by post or hand delivered WILL be disqualified.**

Pre-qualification submission review:

- A technical panel will be constituted to review the submissions and shortlist applicants to proceed to the next stage of Request for Application (RFA) based on the criteria listed above.
- At this stage, a 'yes' or 'no' qualifier will be used to rate all the points above, and only organizations with a 'yes' response against all the points above will be considered for the next stage.
- Only Organizations that satisfy the Pre-qualification requirements will be evaluated at the RFA stage.

B: Request for Technical Application Stage

Guidelines for Technical Application - The Technical Application should not exceed 10 pages; written in English language, single spacing, font size 12 and font type Times New Roman. Components such as graphs, charts, cover pages, dividers, table of contents, and attachments (i.e. key personnel resumes, acknowledgement letters, past performance information, references, organogram, etc) are not included in the 10-page limitation for the Technical Application.

Your Technical Application should include the following information with the corresponding scoring weights (the score assigned to each Application will be of guidance in determining which Application would provide the greatest value to SFH):

- Itemize the main issues faced by key population exposed and infected by HIV in the State (1 page). It is expected that the successful CBO in this aspect of the Technical Application will demonstrate familiarity with the status of the KP HIV response in the proposed State and its critical gaps. **20 marks**
- Demonstrate understanding of the National KP Strategies existing to address HIV among key population in the State, with a view to a sustainable response This should include information on strategies intended to reach the KPs (2 pages) **20 marks**
- Describe how your Organization would work with government and other civil society partners to deliver comprehensive and coordinated support to key population exposed and infected by HIV; showing clear linkages with other sectors including the private sector, government and other civil society organizations in the State (3 pages). The Application must demonstrate how prioritization of essential gaps for KP exposed and infected by HIV in the State will help deliver interventions as needed. Also, state clearly strategies for data management **30 marks**
- Include a list of LGAs/States where the CBO has had work experience and demonstrate support from the LGA/State in which you propose to work (letters of support will be welcome). (2 pages). In this section, candidates will demonstrate knowledge of LGAs in the State where the most KP needs exist based on proposed key criteria and experience implementing programs in those LGAs. **10 marks**
- Current organizational structure (organogram) (1 page). CBO must propose a realistic organogram that will achieve smart goals and cost-effective solutions to the identified problems. **10 marks**
- CVs of key personnel intended for the project (2 -page CVs) (Executive Director, Project Manager, M&E Officer, Finance Officer) **10 marks**

Total marks = 100

Submission of RFA documents:

- The technical applications containing the above requirements MUST be sent electronically to gfnahi-rfpcbokano@sfnigeria.org; which is the designated email address set up to receive the submissions.
- **All submissions MUST not exceed a maximum email size of 10MB; as your Application may be automatically rejected by the system if it exceeds the stipulated email size.** Submissions via the email Must be made on or before **5.00pm GMT +1 (Nigerian time) on the 4th of March, 2022**
- The subject of your email must be titled to contain ONLY your organization's name (e.g. XYZ Organization, Kano, Nigeria).
- **Any email received without this subject title (i.e. your organization name only) will not be considered.**
- **Any submission received by post or hand delivered WILL be disqualified.**

Request for Application (RFA) review:

- A technical panel will be constituted to review the technical applications submitted and score the pre-qualified applicants on the criteria listed above.
- The highest ranking six (6) organizations (based on the technical evaluation) will be visited for Organizational Capacity Assessment (OCA), which is basically to:
 - Sight and validate statutory registration and other key documents.
 - Validate information provided by bidders at the Request for Application (RFA) stage. Bidders not able to support information provided at RFA may be disqualified;
 - Use the results of this exercise to assess future capacity building requirements.

Note:

Negotiations on implementation strategies and arrangements, performance targets, work plan and budget will be carried out with the highest three (3) ranked organizations. This would be one FSW-led CBO and one MSM-led CBO in Kano State. If agreement is not reached, the next highest ranked organization(s) will be invited for negotiations.

Submission of Applications/Closing Date:

The closing date for receiving the application is 10 working days (**i.e. 4th of March, 2022 at 5.00pm Nigerian Time**) from the day of publication excluding Public Holidays. Any application received after the stipulated ten (10) working days will not be accepted.

TERMS OF INVITATION TO BID

Society for Family Health reserves the right to appoint or not to appoint any of the organizations as it may deem fit. Any organization appointed shall be subject to terms of engagement that may be entered on appointment as the CBO.

Organizations should take account of the expected submission time required and are responsible to ensure that bids are received via the designated email addresses (mentioned above) by the due date and time.

Interested organizations are welcome to visit the SFH website (www.sfnigeria.org) for clarifications, enquiries or general information sourcing. This can be done by clicking on the bid link at the foot of the website home page (Selection of CBOs in Kano State – SFH- GFHIV/NAHI Grant) Such information should be requested not later than 5 days (**i.e. not later than 25th of February 2022**) after publication. Organizations are informed that all clarifications will not be sent to the bidders requesting but shall be published on SFH website. All responses to the request for clarifications shall be posted on SFH website for all bidders to access and the responses to your clarifications will be placed on the website within 48hrs.

Bids which are submitted late or are incomplete or do not fully respond to this ITB may not be considered in the review process.

SFH is exempted from paying Value Added Tax (VAT).

The applicable Withholding Tax in accordance with the current statutory revisions will be deducted from the selected CBOs' contract value.

All costs incurred by bidders as a result of this process and any subsequent requests for information shall be borne by the bidding companies.